

# REAL ESTATE ASSOCIATE IN SCIENCE AND CERTIFICATE OF ACHIEVEMENT



In the Real Estate curriculum, special attention is given to the California Department of Real Estate license requirements. This degree program is designed to prepare students for employment in real estate or related fields. It also meets the educational requirements for the California Real Estate Broker's License and helps prepare the student for both the salesperson and broker state examinations. Most real estate classes also meet educational requirements for appraisal licensing.

## Program Learning Outcomes

Upon successful completion of this program, students will be able to:

- Differentiate and describe the essential elements and legal effects of various real estate documents, steps in an escrow, real estate financing and investment, and real estate valuation techniques.
- Differentiate and describe how to conduct oneself in a professional and ethical manner in any real estate office.

## Career Opportunities

Agent  
Appraiser<sup>1</sup>  
Broker  
Builder/Developer  
Economist<sup>2</sup>  
Escrow Officer/Trust Manager  
Investor  
Lender/Financial Institution  
Property Manager  
Salesperson  
Title Officer

<sup>1</sup> California Bureau of Real Estate Appraisers License required.

<sup>2</sup> Bachelor Degree or higher required.

## Associate in Science Degree Requirements

Code	Title	Units
RE-190	Real Estate Principles	3
RE-191	Real Estate Practice	3
RE-192	Real Estate Finance	3
RE-193	Real Estate Legal Aspects	3
RE-194	Real Estate Appraisal	3
Select three of the following including one Accounting course:		7 - 11
BUS-110	Introduction to Business <sup>1</sup>	
BUS-120	Financial Accounting	
or BUS-109	Elementary Accounting	

RE-197	Real Estate Economics
RE-201	Real Estate Property Management
RE-250	Real Estate Internship <sup>1</sup>
Elective:	
BUS-125	Business Law: Legal Environment of Business
<b>Total Units</b>	<b>22-26</b>

<sup>1</sup> Non Department of Real Estate Licensing course.

Plus General Education Requirements (<https://catalog.gcccd.edu/cuyamaca/degree-requirements-transfer-information/>)

## Certificate of Achievement

Students who complete only the major requirements above qualify for a Certificate of Achievement in Real Estate. An official request must be filed with the Admissions and Records Office prior to the deadline as stated in the Academic Calendar.