

REAL ESTATE (RE)

RE-190

Real Estate Principles

3 UNITS

3.0 hours lecture

Real Estate Principles is a fundamental real estate course covering the basic laws and principles of California real estate. It provides the student with understanding, background and the terminology necessary for advanced study in further specialized real estate courses. This course will benefit both the consumer and career-minded individual. It is designed to be of assistance to those preparing for the real estate license examination. (CSU)

RE-191

Real Estate Practice

3 UNITS

3.0 hours lecture

This course is designed to teach the day-to-day operations in real estate practices. Topics will cover listing, prospecting, advertising, financing, sales techniques, escrow, technology, and ethics. Students will have the opportunity to experience tasks typical in a Real Estate practice. RE 191 is SB1495 compliant. Cal. Bus. & Prof. Code §10151. (CSU)

RE-192

Real Estate Finance

3 UNITS

3.0 hours lecture

Analysis of real estate financing including lending policies and problems in financing transactions in residential, apartment, commercial and special purpose properties. Methods of financing properties are emphasized. (CSU)

RE-193

Real Estate Legal Aspects

3 UNITS

3.0 hours lecture

Study of the law governing real property, its sale, lease, hypothecation or other conveyance. Instruments utilized in conveyance or lease of such property will be examined. (CSU)

RE-194

Real Estate Appraisal

3 UNITS

3.0 hours lecture

Introductory course covering the purposes of appraisals, the appraisal process, and the different approaches, methods and techniques used to determine the value of various types of property. Emphasis is on residential and single-unit property. (CSU)

RE-197

Real Estate Economics

3 UNITS

3.0 hours lecture

Study of the economic factors which determine the market and location of real property investments. (CSU)

RE-201

Real Estate Property Management

3 UNITS

3.0 hours lecture

Study of property management and problem areas associated with operating income-producing property. (CSU)

RE-204

Real Estate Office Administration

3 UNITS

Recommended Preparation: Completion of Real Estate Principles

3.0 hours lecture

This course is a study of the administration, supervision and management of a real estate brokerage office. Students will be exposed to the principles underpinning the management of a real estate brokerage office as well as participate in various job shadowing experiences. (CSU)

RE-250

Real Estate Internship

1-4 UNITS

Practical work experience in the real estate industry. Occupational cooperative work experience credit may accrue at the rate of one to eight units per semester for a total of sixteen units, and students must work 75 paid hours or 60 non-paid hours per unit earned. May be taken for a maximum of twelve units in Real Estate. 75 hours paid or 60 hours non-paid work experience per unit, 1-4 units. (CSU)